

ANGELO R. ARCHIBLE

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SUMMARY OF QUALIFICATIONS

- Strong leader with motivational management style and reputation for building and retaining highly motivated teams of individuals who accomplish personal and team goals
- 23 years experience in Purchasing (Divisional Purchasing Agent) with extensive use of SAP program
- Exceptional customer service skills

WORK EXPERIENCE

Divisional Purchasing Agent/Divisional Senior Customer Representative

1981-2007

Olin Corporation, McIntosh, Mobile, Alabama

- Audited spending with vendors, assisted with writing Purchasing Guidelines, assisted with diversity workforce training, performed safety meetings, Team Leader of "Ideas Program."
- Assisted with writing Purchasing Guidelines for all Chlor Alkali Plants
- Audited procurement spending for all plants to ensure spending within guidelines, policies, and procedures
- Assisted with Diversity Workforce Training
- Performed safety meetings for Divisional Purchasing Department
- Team Leader of "Ideas Program" (to enhance the corporation) for Purchasing, Accounts Payable, and Maintenance Departments
- Proficient in use of SAP program
- 1994-1996, Assisted with establishing Customer Service Department

RESPONSIBILITIES

Evaluate and select MRO supplies for critical purchases; negotiate prices, terms and quality requirements with suppliers; perform market research, develop and sell strategic sourcing plan of action; identify major strategic purchasing opportunities; participate in special projects; develop and maintain monthly spend analysis and savings tracking; perform SAP transactions such as monthly pricing changes, quantity contract creation, purchase order maintenance; issue release orders for the division; expediting of orders and projects.

COMPETENCIES

Strong decision-making ability and creative problem solving skills; high attention to detail and organizing skills; ability to participate in cross-functional, teamwork oriented environment; ability to work independently and deliver results; ability to interact at multiple levels within management and functional groups both internally and externally; excellent written and verbal communication skills.

ATHLETICS EXPERIENCE

Head Women's Basketball Coach/Assistant Men's Basketball Coach

1988-1993

Spring Hill College, Mobile, Alabama

- Led Women's Basketball team to 1st Gulf Coast Atlantic Conference (GCAC) Tournament
- Graduated 98% of Women's basketball players
- 1991 – Men's Basketball, 1st Place, GCAC Championship and 16th Place, NAIA Tournament

Head Women's Softball Coach/Assistant Women's Basketball Coach

1993- Present

Bishop State Community College

- 2004 – Women's Fast Pitch Coach of the Year in State of Alabama Division
- 1993, 2003- State Championship Runner up, Women's Softball
- 2000 – 1st Place, State of Alabama Division I Championship, Women's Basketball

EDUCATION

United States Sports Academy, Daphne, Alabama, *Masters in Sports Management, 1995*

Alabama State University, Montgomery, Alabama, *Bachelor of Science in Political Science, 1977, Cum Laude*